



JurneeGo — Strategic Finance Analyst (Part-Time, Fractional)



Role Overview

JurneeGo is building a category-defining, child-safe AI platform that connects children, parents, and teachers through a shared learning experience.

We are seeking a Strategic Finance Analyst (Part-Time) to build and own the financial engine behind the company — not just spreadsheets, but a live decision system that informs product, AI, and growth strategy.

This is a fractional role (10–15 hours/week) with the opportunity to transition into a full-time position as JurneeGo scales.

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Role Objective

Build and maintain a dynamic financial model (“JurneeGo Financial Engine”) that answers:

“If we change a product or AI decision, what happens to cost, margin, and runway?”

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What This Role Is (and Is Not)



This Role IS:

- Strategic, forward-looking
- Embedded in product and engineering decisions
- Focused on AI cost systems and unit economics
- A builder of decision frameworks



This Role is NOT:

- Accounting or bookkeeping
- Static Excel reporting
- Backward-looking finance
- A passive support function

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Core Responsibilities

1. Financial Engine Development (Primary Responsibility)

Build and maintain a dynamic model that includes:

- User growth (DAU / MAU projections)
- Query volume per user
- Token usage modeling (LLM consumption)
- Multi-model routing (cost optimization across AI providers)
- Infrastructure cost layers (cloud, guardrails, storage)
- Cost per user and contribution margin
- Burn rate and runway

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2. AI Cost & Unit Economics Modeling

- Model cost per query across different LLM providers
- Simulate routing strategies (e.g., basic vs advanced queries)
- Analyze trade-offs between cost, quality, and safety
- Identify cost optimization opportunities

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3. Scenario Analysis (Decision Support)

Provide clear answers to questions such as:

- What happens if usage doubles?
- What if we shift 50% of queries to a lower-cost model?
- What if monetization is delayed by 6 months?

Deliver outputs in clear, decision-ready formats.

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4. Ongoing Model Maintenance

- Update assumptions based on real usage data
- Refine model accuracy over time
- Track key metrics:
- Cost per user
- Margin
- Burn vs runway

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5. Founder & Product Collaboration

- Work directly with the founder and engineering team
- Participate in key discussions:
- AI routing strategy
- pricing decisions
- scaling scenarios

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Deliverables

Month 1 (Build Phase)

- JurneeGo Financial Engine v1:
- Fully functional dynamic model
- Scenario toggles (usage, routing, pricing)
- Clear outputs: cost, margin, runway

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Ongoing (Operate Phase)

- Weekly or bi-weekly updates
- Scenario analysis on demand
- Continuous optimization recommendations

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Time Commitment

- 10–15 hours per week
- Flexible / asynchronous work structure
- Remote-friendly

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Compensation

Base (Part-Time Retainer)

- \$1,000 – \$2,500 USD / month depending on work load.

Performance Bonus

- 10–25% based on:
- model accuracy
- cost optimization impact
- strategic contributions


Equity

- 0.05% – 0.2% (vesting tied to continued engagement / transition to full-time)

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Growth Path

This role is designed to evolve into:

 Full-Time Strategic Finance Lead / Head of Finance

Trigger points for transition:

- User growth acceleration
- Revenue activation
- Fundraising preparation
- Increasing complexity in AI cost structure

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Ideal Candidate Profile

Required:

- Experience in finance, FP&A, or strategic finance
- Strong modeling skills (Excel, Google Sheets, or equivalent)
- Ability to think in systems, not just formulas
- Comfortable working in ambiguity and early-stage environments

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Preferred:

- Experience in:
- SaaS or tech startups
- API-based cost models
- AI / LLM-related products
- Understanding of unit economics and growth modeling
- Ability to translate complex models into clear insights

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Key Traits

- Thinks like an owner, not a task executor
- Challenges assumptions (including founder assumptions)
- Focuses on decisions, not just outputs
- Moves fast and iterates

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How to Apply

Please include:

1. Brief background and relevant experience

2. Example of a financial model you've built (if available)

3. Short response to:

“How would you model cost per user for an AI product where usage varies significantly by user?”

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Closing Note

This role sits at the intersection of:

- AI systems
- product strategy
- financial decision-making

You will not just track numbers —

you will help define how JurneeGo scales.